

### VIRGINIA BUSINESS GUIDES

***Business Registration Guide.*** Richmond: Virginia Employment Commission, State Corporation Commission, Department of Taxation, irregular. KFV2605 A65 B87 2002

<http://www.scc.virginia.gov/division/clk/brg.htm>

A step-by-step guide for businesses operating in Virginia, this source provides instructions on how to start a business and lists the various agencies that must be contacted before opening a new business. It also includes the required forms.

***Virginia: A Guide to Establishing a Business.*** Richmond: Virginia Economic Development Partnership, annual. HD62.5 V5

<http://www.yesvirginia.org/pdf/guides/EstablishingBusiness.pdf>

Summarizing major points for starting a business in Virginia, this guide includes information about state and local taxes; labor, construction, and environmental regulations; and rules of incorporation.

### DIRECTORIES

***Directory of Virginia Agriculture and Consumer Organizations***

<http://www.vdacs.virginia.gov/orgdirectory/org-consumer.shtml>

The Virginia Department of Agriculture and Consumer Services maintains an annual directory, arranged by topic, that lists the agricultural and consumer protection organizations in Virginia.

***Virginia Business Directory.*** Omaha, Neb.: American Directory Publishing, annual. HF5065 V8 V58

This directory arranges those businesses included in the Virginia telephone yellow pages directories by type, geographic location, and SIC number.

***Virginia Business Opportunities.*** Richmond: Department of General Services, weekly.

<http://www.virginiadot.org/business/vbo.asp>

Originating in 1984 and available only on the Internet since March 2001, this resource shows state government bidding opportunities available in Virginia.

***Virginia Business Resource Directory: A Guide to Services Available for Existing and Potential Businesses.*** 7th ed. Richmond: Virginia Employment Commission, Economic Information Services Division, 2006. HF5065 V8 V82

<http://velma.virtuallmi.com/gsipub/index.asp?docid=281>

A guide to different types of assistance available for existing and potential businesses, this publication concentrates on management, money, and marketing, and includes information on starting a business, taxing and licensing requirements, and government regulations.

***Virginia Firms with Foreign Affiliations.*** Richmond: Virginia Economic Development Partnership, irregular. HD2755.5 V57

[http://www.yesvirginia.org/pdf/foreign\\_affiliates.pdf](http://www.yesvirginia.org/pdf/foreign_affiliates.pdf)

A directory of Virginia companies that are affiliates of foreign parent companies or have a significant level of foreign ownership, this source includes firms whose basic industries bring income into the state by serving regional, national, or international markets.

***Virginia Industrial Directory.*** Richmond: Virginia Chamber of Commerce, annual. HC107 V8 V866

This directory is arranged by name, geographic location, and SIC numbers of Virginia industries.

**Virginia: Best State for Business—Site Selection**

[http://virginiascan.yesvirginia.org/Site\\_Selection/Default.aspx](http://virginiascan.yesvirginia.org/Site_Selection/Default.aspx)

This online directory from the Virginia Economic Development Partnership facilitates a search for the best location based on “workforce needs, sites & buildings specifications, and business locations.”

## ECONOMIC, STATISTICAL, AND LEGAL SOURCES

**Business Incentives.** Richmond: Virginia Economic Development Partnership, annual. HD9727 V8 V572

[http://www.yesvirginia.org/Virginia\\_Advantage/BusinessIncentives.aspx](http://www.yesvirginia.org/Virginia_Advantage/BusinessIncentives.aspx)

This publication provides a description of the business incentives and services offered by Virginia to attract new companies to the commonwealth.

**Economic Assumptions for the United States and Virginia.** Richmond: Virginia Employment Commission, annual. HC107 V8 A322

<http://velma.virtuallmi.com/gsipub/index.asp?docid=337>

This publication offers economic forecasts and reviews of recent national and Virginia business trends. Summary tables of Virginia labor force and employment forecasts are given on an industry-by-industry basis. Included are overviews of such national and international economic topics as monetary and fiscal policy, employment and income, and imports and exports.

**Estimates of the Population of Virginia Counties and Cities.** Charlottesville: Weldon Cooper Center for Public Service, University of Virginia, annual. HB3525 V8 A25

<http://www.coopercenter.org/demographics/population%20estimates/>

The Weldon Cooper Center for Public Service at the University of Virginia cooperates with the U.S. Bureau of the Census to prepare these annual population estimates that are the state's official estimates for Virginia localities.

**Industry and Occupational Employment Projections, 2002–2012: Virginia (Statewide).** Richmond: Virginia Employment Commission, irregular. HD5725 V8 I5477 2003

<http://velma.virtuallmi.com/gsipub/index.asp?docid=325>

This publication summarizes projected data on Virginia's industry and occupational outlook for the state, metropolitan statistical areas, and regions.

**State Profile. Maryland, Virginia, and the District of Columbia.** Washington, D.C.: Woods & Poole Economics, annual. HC107 V8 V59

This series contains some of the Woods & Poole Economics, Inc., regional population and economic data and projections for Virginia and all Metropolitan Statistical Areas (MSAs), Primary MSAs (PMSAs), Consolidated MSAs (CMSAs), and counties in the state.

**Virginia Business.** Richmond: Media General Business Communications, monthly. HF5065 V8 V81

<http://www.virginiabusiness.com>

This periodical describes business trends throughout the commonwealth.

**Virginia Economic Indicators.** Richmond: Virginia Employment Commission, quarterly. HC107 V8 A323

<http://velma.virtuallmi.com/gsipub/index.asp?docid=280>

This publication presents Virginia's key economic indicators in graphic and tabular form along with accompanying narrative analysis. The indicators cover data about employment, unemployment, and manufacturing production.

**Virginia Forms.** Charlottesville: Michie Company, updated by revised volumes and annual pocket parts. KJV2468 G68

This work contains the appropriate forms for conducting business in Virginia. Vols. 1–2: Civil litigation. Vol. 3: Commercial transactions, criminal procedure, medical malpractice. Vol. 4: Civil matters. Vol. 5: Real estate transactions.

**Virginia: Local Taxes on Business.** Richmond: Virginia Economic Development Partnership, annual. HJ5623 V8 L8

[http://www.yesvirginia.org/pdf/guides/2007\\_LocalTaxesGuide.pdf](http://www.yesvirginia.org/pdf/guides/2007_LocalTaxesGuide.pdf)

This publication summarizes local taxes on businesses in Virginia.

## INTERNET RESOURCES

### Federal Resources

#### Federal Reserve Bank of Richmond Regional Profiles Database

Database: [http://www.richmondfed.org/research/regional\\_conditions/regional\\_profiles/](http://www.richmondfed.org/research/regional_conditions/regional_profiles/)

Database Search Engine: [http://www.richmondfed.org/research/regional\\_conditions/regional\\_profiles/search/](http://www.richmondfed.org/research/regional_conditions/regional_profiles/search/)

The Fifth District of the Federal Reserve Bank maintains an annual database of detailed economic data that includes Virginia at the state, county, and metropolitan area levels.

#### Census Bureau Economic Programs

<http://www.census.gov/econ/www/index.html>

The Census Bureau collects a variety of economic statistics arranged by geography, sector, and frequency.

#### U.S. State Exports Database

[http://www.ita.doc.gov/td/industry/otea/state\\_reports/virginia.html#Top](http://www.ita.doc.gov/td/industry/otea/state_reports/virginia.html#Top)

The International Trade Administration provides current and archived state export statistics that are taken from the Census Bureau's Origin of Movement state export series. United States exporters supply the information for goods leaving the country. The series focuses on transportation origin and does not measure state distribution of United States export production or export-related jobs.

#### U.S. Small Business Administration (SBA)

##### Richmond, Virginia District Office

<http://www.sba.gov/localresources/district/va/index.html>

An independent federal government agency established in 1953, the SBA directly assists small businesses. The Richmond office delivers SBA programs and services throughout Virginia.

### Virginia Resources

#### Business.Virginia.Gov

[http://www.virginia.gov/cmsportal2/business\\_4096/](http://www.virginia.gov/cmsportal2/business_4096/)

The Virginia Department of Business Assistance (DBA) and the Virginia Information Technologies Agency (VITA) offer a portal that provides information about starting and running a business, and includes helpful business resources along with information for out-of-state enterprises planning to establish themselves in Virginia.

#### eVA: Virginia's Total e-Procurement Solution

<http://www.eva.virginia.gov/>

eVA is a Web-based purchasing system used by Virginia government. State agencies, colleges, universities, and many local governments use eVA to announce bid opportunities, request bids and proposals, receive quotes, and place orders for goods and services.

#### VELMA: Virginia's Electronic Labor Market Access

<http://velma.virtuallmi.com>

Sponsored by the Virginia Employment Commission, this Web site offers occupational, employment, and unemployment data; population estimates; wage and income information; education data; employer information; and economic indicators.

#### Virginia Chamber of Commerce

<http://www.vachamber.com>

Calling itself "the only advocate for Virginia's entire business community," the Virginia Chamber of Commerce boasts a statewide membership ranging from Fortune 500 companies to small family-owned businesses.

#### Virginia Department of Business Assistance

<http://www.dba.virginia.gov>

The Virginia General Assembly established the Department of Business Assistance in 1996 as an agency to serve the commonwealth's business community. It offers such services as access to capital, small business counseling, workforce training, and business problem-solving.

**Virginia Economic Bridge**

**<http://www.virginiaeconomicbridge.org>**

The Virginia Economic Bridge, Inc., is a nonprofit 501(c)(3) organization with a mission to promote business, industry, and educational partnerships throughout the state.

**Virginia Economic Development Partnership**

**<http://www.yesvirginia.org>**

Created in 1995 by the Virginia General Assembly, the Virginia Economic Development Partnership focuses on new business investment, international trade growth, and the expansion of existing Virginia businesses.

**Virginia Small Business Development Center (SBDC) Network**

**<http://www.virginiasbdc.org>**

This organization consists of 29 local Small Business Development Centers throughout Virginia that serve businesses by providing counseling, training, and information resources.

**VASTAT**

**<http://www.coopercenter.org/econ/VASTAT/>**

The Business and Economics Section of the Weldon Cooper Center provides links to a variety of Virginia economic and demographic data.

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